



October 2011

The Beacon Newsletter

Fox Valley Chapter #119 of APICS, The Association for Operations Management

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Kimberly Point
<http://www.lighthousefriends.com/light.asp?ID=575>

Please Mark Your Calendars NOW!

October Professional Development Meeting

Date: Tuesday, October 18th

Place: La Sure's Banquet Hall -Oshkosh, WI

Time: Registration/Networking 5:30 PM

Guest Speaker: Natasha Steenbergen 6:45 PM

Topic: S&OP in Engineer to Order Environment

Registration: Register Online by October 11th, 2011 at www.apicsfv.org

Menu: Beef Tender Tips in Wine Sauce, Lemon Pepper Chicken Breast, Parsley Buttered Noodles, Baby Red Potatoes, Buttered Green Beans and Creamy Coleslaw, Baked Rolls, Coffee and Milk

Cost: \$25 Nonmembers \$20 Members \$10 Students

You are considered a student by APICS if you are currently registered as a full-time student (according to your educational institution's policy) at an accredited college or university.

Bring your business cards to enter our prize drawing . No-shows will be billed accordingly.

Please see page 3 for more details

A Message from the President



Hello, fellow APICS Fox Valley Chapter members!

It was great to see many of you at our first **Professional Development Meeting** of the program year at Robbins. A huge thank you to Joanne Gorski CFPIM, CSCP and Anne Haberkorn CFPIM, CSCP, CIRM, CPM, Jonah from Fox Valley Technical College for being our speakers for the evening! We had a great discussion about emotional intelligence. We also introduced our board of directors for the 2011- 2012 program year.

We announced that our CPIM Certification Review class schedule has been revised due to a current lack of registrations. We hope to offer the full CPIM series later this year. If you are interested in attending our Chapter's CPIM Certification review classes, please contact our VP of Professional Development: Jody Suess, CPIM, CIRM ,CSCP at vpprofdvlpmnt@apicsfv.org.

You can also register for a CPIM Certification Review class at any time by clicking on the link on our APICS Fox Valley Chapter website at www.apicsfv.org.

If you aren't APICS-certified, consider giving your resume the significant boost of APICS certification so that you are positioned to be the rare and elusive Purple Squirrel – the perfectly-qualified candidate that hiring managers and human resources professionals are increasingly seeking (as we learned from Joanne Gorski at our recent PDM).

I look forward to seeing everyone at our next PDM on Tuesday, October 18th. Natasha Steenberg CPIM from P&H Mining Equipment Inc will be our speaker for the evening. Natasha will present on Sales & Operations Planning in an engineer to order environment. We are looking forward to welcoming Natasha back home to our chapter, as Natasha formerly served on our chapter's board of directors until relocating to the Milwaukee area. (She is still a member of the APICS family, as a member of the Milwaukee chapter currently.)

Please note that the venue for our PDM will be different this month. We will be meeting at La Sure's Banquet Hall in Oshkosh instead of Robbins.

Please be sure to watch our website (www.apicsfv.org) for updates to our PDM schedule. We are putting some finishing touches on the schedule and we are already hard at work preparing for your Top Management Night tour and meeting in April!

I am very excited; soon I will be heading to Pittsburgh for the 2011 APICS International Conference and Expo! The programs, tours and speakers look excellent, and the theme will be "Achieving Sustainable Productivity". Our District, "The Great Lakes District," will be getting together for dinner on Monday night at Conference. If you are attending conference, please let me know and I can get you the details. It would be a great opportunity to meet with other members from our district and we always have fun!

Phillip J. Kosik Jr. CPIM CSCP
920-843-2480
kosik@fvtc.edu

After Dinner Speaker Information & New Members

S&OP in an Engineer to Order Environment

Please plan to attend this educational and perhaps sometimes entertaining session on material planning in an engineered-to-order environment. Who drives the bus? Who should be driving the bus? What are the real resource constraints that govern how and when orders should be taken? How much standardization should be required and how much customization should be allowable on orders – and until what point in the fulfillment process? Natasha Steenbergen, Material Analyst for P&H Mining Equipment Inc. in Milwaukee will offer her insights and experiences on successful S&OP planning in today's economy. P&H's factory was designed to build 12 heavy-duty electric mining shovels annually, but the current schedule is pointing to building over 30, and with ever-increasing market share, high employee morale and no rash hiring/layoff cycles. Steenbergen will explain how her company makes it work, and offer her suggestions for adopting similar principles in your own workplace.

About Natasha

Steenbergen is qualified with her close link to the S&OP process, the APICS Certified in Production and Inventory Management (CPIM) designation, Master of Business Administration (MBA) degree from the University of Wisconsin-Whitewater, and Bachelor of Business Administration (BBA) degree from the University of Wisconsin-Oshkosh. Steenbergen is actively involved in APICS, having served as the President of the UW-Oshkosh chapter while in college, and serving three years on the Milwaukee professional chapter board of directors with the term ending July 1, 2011. She has participated in two APICS International Conferences and was a nominated member on the 2010 Future Leaders team that engaged in a year-long research project culminating in a presentation and document released at the 2010 Conference in Las Vegas. Steenbergen resides near Johnson Creek with her husband Jeff and eight-month-old son Joe.

WELCOME NEW MEMBERS!

Julie Heyn, Paul Hasseler, Amy Albrecht, Lisa Cisar,
Peter Eisner, Sue Vandewalle, Esther Weise, Luke Platania,
Scott Fischer, Katie Martin, James Egge & Daniel Snyder

2011-2012 PDM Schedule & Directions

The Fox Valley APICS chapter holds monthly Professional Development Meetings September through April. A tentative listing of these activities is posted below.

At each meeting a presentation will give insight into a current Operations Management topic. This becomes your opportunity to stay ahead of the competition by learning about new and emerging trends in your field and how to improve your company's operational performance. In addition, the meetings offer an opportunity to network with other operations management professionals.

The mission of the Fox Valley Chapter of APICS is to be the area's leading provider of quality learning and networking opportunities focusing on the management of resources in manufacturing and service industries. Our meetings and educational opportunities support this mission.

We look forward to seeing you at our next meeting!

SAVE THE DATES!

DATE	LOCATION	SPEAKER	TOPIC
November 17th, 2011	TBA	Dean Witman & Dewey Stevens	Leading Knowledge-Based Workers: Implications for the Operations Management Field
January 10th, 2012	Marq in DePere	Joint Meeting with ISM	Lean/Six Sigma/Key Performance Indicators (KPI)

We encourage all members to periodically update their personal profile information on the APICS website. It's easy to do! Just go to www.apics.org <<http://www.apics.org/>> and click on View/Edit My Info. Update your profile by clicking on Personal Information and also Manage Addresses. After you have made any changes, click Save.

David Rollins(rollinsd21@gmail.com)
Vice President of Membership

Directions to La Sure's Hall & Banquets, Oshkosh

From Appleton head south on Hwy 41
Take exit 116 Hwy 44 S/WI-91 W in Oshkosh
Turn right onto WI-44 S/WI-91 W
Turn left onto S. Washburn St.
La Sure's will be on the left.

From Fond du Lac head north on Hwy 41
Take exit 116 Hwy 44 S/WI-91 W in Oshkosh toward Ripon Rd.
Keep left at fork, follow signs for WI-91 W
Turn left onto WI-44 S/WI-91 W South Park Ave
Turn left onto S Washburn St.
La Sure's will be on the left.

Student Chapter Update

The UW Oshkosh APICS Student Chapter is excited to start another exciting year loaded with professional development activities. These activities will enable students to link the theory they learn in both classes and Professional Development Meetings (PDM's) with site visits, such as a plant to a manufacturing facility or a transportation service provider. The newly elected board (see roster below) has actively worked over the summer to come up with a PDM schedule for the fall 2011 semester. In the month of September, we have been able to listen to a presentation by Nicole Smith from Pioneer Metal Finishing. Further events will include a presentation by Hormel Foods Corporation as well as a plant tour to Schneider National.

At this point, I would like to personally extend my gratitude from all students to our parent chapter, the APICS Fox Valley Chapter. Your support has been a key component to our success in the past. We are looking forward to working with you as well as attending your PDM's this semester.

Thank you,

Marian Rothkegel
President, UW Oshkosh APICS Student Chapter

UW Oshkosh APICS Student Chapter Board of Directors - Fall 2011		
Marian Rothkegel	President	rothkm11@uwosh.edu
Zak Matthews	President Elect	matthz71@uwosh.edu
Ana Paula	Vice-President	diasa89@uwosh.edu
Kaitlin LeGrave	VP Elect	legtrak98@uwosh.edu
Matt Smits	Treasurer	smitsm21@gmail.com
Chad Bauer	OSA Rep	bauerc03@uwosh.edu
Dan Riess	OSA Rep	riessd33@uwosh.edu
Kevin Buell	Director of Membership	buellk76@uwosh.edu
Michael Godfrey	Faculty/Student Advisor	godfrey@uwosh.edu



Left to right: Dr. Godfrey, Nicole S. (guest speaker from Pioneer Metal Finishing), Dan R., Zak M., Marian R., Kevin B., Ana Paula D., Matt S., Katlin L.

APICS Customer Focused Supply Chain Management



APICS Customer Focused Supply Chain Management

Description:

The APICS Customer-Focused Supply Chain Management (CFSCM) course is designed to meet the basic informational needs of individuals who interact with and support supply chain professionals. This training increases participants' comfort and confidence with basic supply chain management (SCM) concepts so they are able to more fully participate in the cross-functional and inter-organizational processes of SCM. This session educates those who interact with supply chain professionals and elevates SCM as a profession in the eyes of participants.

Meeting Place & Time:

D.J. Bordini Center, 5 System Drive, Appleton, WI 54912
11/15/2011 – 11/15/2011 Tuesday 8:00 AM – 4:30 PM in Room 112A

Presenter: Duane Stevens

Class Number: 22978

Credits/CEU: 0.20

Fee: \$300.00

Class Notes:

Materials, refreshments and lunch provided

For more information call 920-735-2525 or email bi.services@fvtc.edu

www.fvtc.edu/sc

Are you unemployed?

Just a reminder that if you are unemployed and your membership is coming due, you are eligible for a 6 month membership at no charge. You will be able to access the application on www.apics.org. Click on the membership tab and then, on the bottom of the page, click on unemployed. From here you can access the Benefits Extension Application. Once the application is filled out, please forward to our chapter president at kosik@fvtc.edu.

2011-2012 APICS Certification Schedule



APICS Educational Offerings 2011/2012

Fox Valley Technical College in partnership with the Fox Valley Chapter of APICS is pleased to offer APICS educational courses delivered to you in a classroom setting or online. Our top-ranked Wisconsin-state certified instructor pool provides you with opportunities to grow professionally and personally. We are here to help you succeed!

Class	Day/#	Dates	Time	Location	Tuition	Credits
Certified In Production and Inventory Management - All 5 CPIM Modules	Online	Register and Pay to Start right away	24/7	Online	\$550* / \$595* member/non-member Each	2
Certified Supply Chain Professional	Online	Register and Pay to Start right away	24/7	Online	\$1795 / \$1995 member/ non	3
Distribution Requirements Planning	Online	Register and Pay to Start right away	24/7	Online	\$425 / \$450 member / non	1
CSCP – Certified Supply Chain Professional – 36 hrs. *no 11/24 class	Thursday 22849	Start Sep 8 End Dec 1*	5:00 - 8:00 pm	Appleton	\$1495	2
CPIM - Basics of Supply Chain Management – 21 hrs.	Wednesday 22847	Start Sep 14 End Oct 26	5:00 - 8:00 pm	Appleton	\$475	1
CPIM - Master Planning of Resources – 18 hrs.	Wednesday 22848	Start Nov 9 End Dec 14	5:00 - 8:00 p.m.	Appleton	\$425	1
APICS Customer Focused Supply Chain Management – 8hrs.	Tuesday 22978	Nov 15	8:00 – 4:30 p.m.	Appleton	\$300	.20
CPIM - Detailed Scheduling and Planning – 18 hrs.	Wednesday 30358	Start Jan 4 End Feb 8	5:00 - 8:00 p.m.	Appleton	\$425	1
CSCP – Certified Supply Chain Professional – 36 hrs.	Thursday 30361	Start Feb 16 End Apr 26	5:00 - 8:00 p.m.	Appleton	\$1495	2
CPIM - Execution and Control of Operations – 18 hrs.	Wednesday 30359	Start Feb 22 End Mar 28	5:00 - 8:00 p.m.	Appleton	\$425	1
APICS Global Sourcing Workshop Series – 14 hrs.	Tuesday 30357	Start Mar 13 End Mar 27	8:00 am - 4:30 pm	Appleton	\$475	n/a
CPIM - Strategic Management of Resources – 21 hrs.	Wednesday 30360	Start Apr 11 End May 23	5:00 - 8:00 p.m.	Appleton	\$475	1

*Materials (books) not included in price and the member/nonmember price is charged for each of the 3 CPIM courses.

Register online at www.fvtc.edu/mytraining and enter class # or title. Questions about classroom offerings please contact Jill Seidl at 1-800-733-3882, ext. 5709 or Seidl@fvtc.edu

For questions about online offerings please contact Brends Blair at 800-733-3882, ext. 5150 or cpim@fvtc.edu



www.fvtc.edu/sc

2011-2012 APICS Course Descriptions



HELPING BUSINESS SUCCEED



APICS Course Descriptions

CPIM / Basics of Supply Chain Management Introduction to the Supply Chain Demand Planning and Master Planning Material Requirements Planning (MRP) Capacity Management and Production Activity Control Aggregate and Item Inventory Management Techniques Purchasing and Physical Distribution Introduction Lean/JIT and Quality Systems Overview	CPIM / Master Planning of Resources Forecasting Demand Demand Management and Customer Service Distribution Planning Sales and Operations Planning Master Scheduling Measuring Schedule Performance
CPIM / Detailed Scheduling and Planning Determining Inventory Policies and Planning Inputs and Mechanics of the Detailed Material Planning Process Using MRP Outputs and Managing Projects Detailed Capacity Planning and Management Establishing Supplier Relationships Building Supplier Partnerships	CPIM / Execution and Control of Operations Operations Execution Scheduling and Authorization Control of Production – Push and Pull Systems Quality Control and Cost Control Management and Communication Continuous Improvement Design Network Principles and Techniques
CPIM / Strategic Management of Resources Developing the business strategy The global environment, and sustainability Operations strategy choices and financial measurements Aligning strategy with supply chain partners Infrastructure systems Change management and project management	
CSCP / Certified Supply Chain Professional Alignment of supply chain processes and capabilities with strategic business goals Organizational roles and infrastructures in the supply chain Material, information and financial flows Intra- and inter-organizational relationships Selection and leverage of technologies to enable effective process management	APICS Customer Focused Supply Chain Management Basic information for those interacting with supply chain professionals Increase comfort and confidence with SCM concepts. Learn basic terminology used in SCM and the ability to effectively communicate with SCM teams. Understand basic elements of SCM along with process improvement and communication. Ability to integrate in a team setting to support the SCM function
Distribution Requirements Planning Inventory replenishment strategies Inventory management methods Managing demand and forecasting techniques	Global Sourcing Workshop Understand the strategic importance of globalization Learn how to prepare for international procurement Evaluate potential markets in other countries Source global suppliers strategically Choose logistics partners correctly

2011 - 2012 APICS Fox Valley Board of Directors

Name	Company	Email
Phillip J. Kosik Jr., CPIM, CSCP President	Eden Stone	kosik@fvtc.edu
Jody L. Suess, CPIM, CIRM, CSCP Co-Executive VP & VP of Professional Development	SCA Tissue	jsuess@new.rr.com
David Rollins VP of Membership	NewPage Corporation	rollinsd21@gmail.com
Beth Westfahl, CPIM VP Secretary	Fox Valley Technical College	westfahl@fvtc.edu
Sue Schleis Co-Executive VP	Winnebago Home Builders Association	susan448@centurytel.net
Dr. Michael Godfrey, CFPIM, CIRM, CSCP VP Student Advisor	University of Wisconsin-Oshkosh	godfrey@uwosh.edu
Sherri Manion VP of Finance	AxleTech International	sherri.manion@axletech.com
Deb Schneider, Director-at-Large	Ariens Company	dschneider2@ariens.com
Director-at-Large	OPEN POSITION. If you are interested in serving please contact Phil Kosik for more information!	
Dave Mueller, CPIM, CIRM VP of Company Coordinators	Creative Converting, Inc.	dave.mueller@creativeconverting.com
VP of MIS	OPEN POSITION. If you are interested in serving please contact Phil Kosik for more information!	
Leah Stumpf VP of Marketing	Oshkosh Corporation	lstumpf@oshkoshcorp.com
Diane Radue VP of Communications	Saputo Cheese USA, Inc.	dradue@saputo.com
Ekaterina Zakharevich VP of Logistics	P&H Mining	zakhae31@uwosh.edu

CHAPTER MISSION STATEMENT:

The mission of the Fox Valley Chapter of APICS is to be the area's leading provider of quality learning and networking opportunities focusing on the management of resources in manufacturing and service industries.

**APICS Fox Valley Chapter
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