



September 2011

The Beacon Newsletter

Fox Valley Chapter #119 of APICS, The Association for Operation Management

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North Point, WI
<http://www.lighthousefriends.com/>

Welcome back to another great year with the Fox Valley APICS!

Please Mark Your Calendars NOW!

September Professional Development Meeting

Date: Wednesday, September 14th

Place: Robbins Restaurant-Oshkosh, WI

Time: Registration/Networking 5:00 PM

Pre-meeting Speaker 5:30 PM Joanne Gorski

Dinner 6:00 PM Anne Haberkorn

Guest Speaker 6:45 PM

Registration: Register Online by September 9th, 2011 at www.apicsfv.org

Menu: Chicken Parmesan with pasta, seasonal vegetable, lettuce salad, garlic bread

Cost: \$25 Nonmembers \$20 Members \$10 Students

You are considered a student by APICS if you are currently registered as a full-time student (according to your educational institution's policy) at an accredited college or university.

Bring your business cards to enter our prize drawing . No-shows will be billed accordingly.

Please see page 3 for more details

A Message from the President



Hello, fellow APICS Fox Valley Chapter Members!

I am sure many of you have heard all the turmoil concerning our nation's debt ceiling and our country's credit rating having been downgraded. Many believe that we might be heading for another recession. I truly hope that is not the case. We have finally started to see companies start to hire more people and invest in training once again. With all of this uncertainty, I would strongly encourage you to pursue your APICS CPIM or CSCP certification. Having an APICS certification will help move your resume to the "have to interview list". I can personally attest to that from my experience in the latest recession. Ideally, you can obtain your certification and help your company thrive in the "New Normal", but if the worst case scenario happens, you would have the ability to move your name to the top of the list. Our friends at Fox Valley Technical College are getting ready to assist our members in obtaining their APICS CPIM or CSCP designation. Certification review classes are starting soon. Please see the class schedule in this newsletter and register soon!

I can't wait to see all of you at our first **Professional Development Meeting** that will be held on September 14th at Robbins Restaurant of Oshkosh. It promises to be a great meeting, as we will have two speakers for the evening. Our pre-dinner speaker will be Joanne Gorski CFPIM, CSCP from Fox Valley Technical College. Joanne will speak to us about the many flexible learning options for Supply Management Professionals at Fox Valley Technical College. Our post-dinner speaker will be Anne Haberkorn CFPIM, CSCP, CIRM, Jonah, and CPM. Anne will speak to us about the Supply Chain Professional and Emotional Intelligence. This presentation will help you stay focused and meet your goals.

Are you going to the APICS International Conference in Pittsburgh, PA on October 23rd through the 25th?

If you are, please let me know—it would be great to meet you as well as other members who are attending from our great state.

See you at Robbins on September 14th!

Phillip J. Kosik Jr. CPIM CSCP
920-843-2480
kosik@fvtc.edu

Pre-Dinner Speaker Information & New Members

Pre-Dinner Speaker Joanne Gorski

Joanne Gorski, CFPIM, CSCP is currently a Supply Chain Management and Sustainability Instructor at Fox Valley Technical College. Joanne has 15 years of industry experience resulting from her work at Kimberly-Clark Corporation and Appleton, Incorporated. Her industry experience includes extensive work in the field of logistics, operations management, and information system implementation and management.

She has served on the Fox Valley APICS Chapter's board of directors in various roles including chapter President. She currently is on the APICS CSCP Curricula and Certification Committee where she helps write exam questions and manage the Exam Content of the certification. Joanne has a BS in Business Administration from The Ohio State University and an MBA from the University of Wisconsin-Oshkosh. She also has completed graduate work in Sustainable Energy at the Colorado School of Mines.

Joanne resides in Hortonville, Wisconsin, with her husband and three children. Joanne enjoys running marathons, biking, gardening, and spending time with her family.

Flexible Learning Options for Supply Management Professionals at Fox Valley Technical College

In today's dynamic work environment, supply chain professionals need to keep their skills up to date. Many individuals find their jobs are getting enlarged to include additional aspects of the supply chain. Other individuals wish to expand their knowledge of the supply chain and wish to learn new techniques to effectively manage their organization's supply chain. Yet other individuals need to get credentials such as a certificate, or a degree, in a supply chain management related discipline.

This session is designed to inform participants of the various certificates and degree options in supply chain management related areas offered at Fox Valley Technical College. We will discuss the flexible nature of the class offerings, talk about advanced standing, answer any questions, and provide contact information.

WELCOME NEW MEMBERS!

Timothy De Bruin
Jerry Ratchman
Darwin Resop

After Dinner Speaker Information

After Dinner Speaker

Anne Haberkorn, CFPIM, CIRM, CSCP, Jonah, C.P.M.



Anne Haberkorn holds multiple certifications in leadership, lean enterprise methodology, and supply chain management and has 10 years of experience advising individuals and businesses in addition to classroom-based and online training methods. Anne integrates her 20-plus years of work experience into her work by reaching out to individuals in a personalized way.

Anne Haberkorn works at Fox Valley Technical College in Appleton, Wisconsin as the Director for Information Technologies, the Lean Performance Center and Supply Chain Solutions. Anne's work experience includes OshKosh B'Gosh as the Inventory Control Manager. Anne has also worked for Appleton, formerly known as Appleton Papers, as a Logistics Analyst and for Kimberly Clark in the International Finance Department.

Anne earned a Bachelor of Business Administration degree from the University of Wisconsin-Oshkosh and a Masters degree in Education from the University of Wisconsin-Stout. Anne holds a current State of Wisconsin teaching certificate.

Continuing to stay current in her field, Anne has held various local, regional, and international positions for APICS-The Association for Operations Management. Anne chaired the 2005 APICS International Conference and is currently a member of the APICS Instructor Development Committee. Anne has completed the Wisconsin Development Leadership Program, and was recognized as the Fox Valley APICS Chapter's 2007 Member of the Year.

The Supply Chain Professional and Emotional Intelligence

Have you heard the saying, "It is hard to soar like an eagle when you work with turkeys"? The supply chain professional's working environment is increasingly stressful, complex, fast-paced, and constantly changing. Individuals must navigate this turbulent workplace to meet goals and soar like an eagle. Yet meeting these challenging goals takes buy-in from those you work with.

Attend this professional development meeting to learn more about the science behind emotional intelligence and understanding "turkey" behavior. This session offers ideas as to how to motivate yourself and your co-workers to reach your goals.

2011-2012 PDM Schedule & Directions

The Fox Valley APICS chapter holds monthly Professional Development Meetings September through April. A tentative listing of these activities is posted below.

At each meeting a presentation will give insight into a current Operations Management topic. This becomes your opportunity to stay ahead of the competition by learning about new and emerging trends in your field and how to improve your company's operational performance. In addition, the meetings offer an opportunity to network with other operations management professionals.

The mission of the Fox Valley Chapter of APICS is to be the area's leading provider of quality learning opportunities and networking, in the support of managing organizational resources in the production and services industries. Our meetings and educational opportunities support this mission.

We look forward to seeing you at our next meeting!

SAVE THE DATES!

DATE	LOCATION	SPEAKER	TOPIC
October 18th, 2011	TBA	Natasha Steenberg	S&OP in Engineer to Order Environment
November 17th, 2011	TBA	Dean Witman & Dewey Stevens	TBA

We encourage all members to periodically update their personal profile information on the APICS website. It's easy to do! Just go to www.apics.org <<http://www.apics.org>> and click on View/Edit My Info. Update your profile by clicking on Personal Information and also Manage Addresses. After you have made any changes, click Save.

David Rollins(rollinsd21@gmail.com)
Vice President of Membership

Directions to Robbins Restaurant, Oshkosh

From Appleton head south on Hwy 41
Exit Hwy 21 in Oshkosh (the exit after Hwy45 exit)
Turn left at the end of the ramp (Oshkosh Ave)
Robbins will be on the left after Master Lube.

From Fond du Lac head north on Hwy 41
Exit Hwy 21 in Oshkosh (the exit after 9th Ave exit)
Turn right at the end of the ramp (Oshkosh Ave.)
Robbins will be on the left after Master Lube.

Map located on our website <http://www.apicsfv.org>

APICS Customer Focused Supply Chain Management



APICS Customer Focused Supply Chain Management

Description:

The APICS Customer-Focused Supply Chain Management (CFSCM) course is designed to meet the basic informational needs of individuals who interact with and support supply chain professionals. This training increases participants' comfort and confidence with basic supply chain management (SCM) concepts so they are able to more fully participate in the cross-functional and inter-organizational processes of SCM. This session educates those who interact with supply chain professionals and elevates SCM as a profession in the eyes of participants.

Meeting Place & Time:

D.J. Bordini Center, 5 System Drive, Appleton, WI 54912
11/15/2011 – 11/15/2011 Tuesday 8:00 AM – 4:30 PM in Room 112A

Presenter: Duane Stevens

Class Number: 22978

Credits/CEU: 0.20

Fee: \$300.00

Class Notes:

Materials, refreshments and lunch provided

For more information call 920-735-2525 or email bi.services@fvtc.edu

www.fvtc.edu/sc

Are you unemployed?

Just a reminder that if you are unemployed and your membership is coming due, you are eligible for a 6 month membership at no charge. You will be able to access the application on www.apics.org. Click on the membership tab and then, on the bottom of the page, click on unemployed. From here you can access the Benefits Extension Application. Once the application is filled out, please forward to our chapter president at kosik@fvtc.edu.

2011-2012 APICS Certification Schedule



HELPING BUSINESS SUCCEED



APICS Educational Offerings 2011/2012

Fox Valley Technical College in partnership with the Fox Valley Chapter of APICS is pleased to offer APICS educational courses delivered to you in a classroom setting or online. Our top-ranked Wisconsin-state certified instructor pool provides you with opportunities to grow professionally and personally. We are here to help you succeed!

Class	Day/#	Dates	Time	Location	Tuition	Credits
Certified In Production and Inventory Management - All 5 CPIM Modules	Online	Register and Pay to Start right away	24/7	Online	\$550* / \$595* member/non-member Each	2
Certified Supply Chain Professional	Online	Register and Pay to Start right away	24/7	Online	\$1795 / \$1995 member / non	3
Distribution Requirements Planning	Online	Register and Pay to Start right away	24/7	Online	\$425 / \$450 member / non	1
CPIM - Basics of Supply Chain Management – 21 hrs.	Wednesday 22847	Start Sep 21 End Nov 02	5:00 - 8:00 pm	Appleton	\$475	1
CPIM - Master Planning of Resources – 18 hrs.	Wednesday 22848	Start Nov 16 End Dec 21	5:00 - 8:00 p.m.	Appleton	\$425	1
APICS Customer Focused Supply Chain Management – 8hrs.	Tuesday 22978	Nov 15	8:00 – 4:30 p.m.	Appleton	\$300	.20
CPIM - Detailed Scheduling and Planning – 18 hrs.	Wednesday 30358	Start Jan 4 End Feb 8	5:00 - 8:00 p.m.	Appleton	\$425	1
CSCP – Certified Supply Chain Professional – 36 hrs.	Thursday 30361	Start Feb 16 End Apr 26	5:00 - 8:00 p.m.	Appleton	\$1495	2
CPIM - Execution and Control of Operations – 18 hrs.	Wednesday 30359	Start Feb 22 End Mar 28	5:00 - 8:00 p.m.	Appleton	\$425	1
APICS Global Sourcing Workshop Series – 14 hrs.	Tuesday 30357	Start Mar 13 End Mar 27	8:00 am - 4:30 pm	Appleton	\$475	n/a
CPIM - Strategic Management of Resources – 21 hrs.	Wednesday 30360	Start Apr 11 End May 23	5:00 -8:00 p.m.	Appleton	\$475	1

*Materials (books) not included in price and the member/nonmember price is charged for **each** of the 5 CPIM courses.

Register online at www.fvtc.edu/mytraining and enter class # or title. Questions about **classroom** offerings please contact Jill Seidl at 1-800-735-3882, ext. 5709 or Seidl@fvtc.edu

For questions about **online** offerings please contact Brenda Blair at 800-735-3882, ext. 5150 or cpim@fvtc.edu



2011-2012 APICS Course Descriptions



Fox Valley
TECHNICAL COLLEGE
Knowledge That Works

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APICS Course Descriptions

CPIM / Basics of Supply Chain Management Introduction to the Supply Chain Demand Planning and Master Planning Material Requirements Planning (MRP) Capacity Management and Production Activity Control Aggregate and Item Inventory Management Techniques Purchasing and Physical Distribution Introduction Lean/JIT and Quality Systems Overview	CPIM / Master Planning of Resources Forecasting Demand Demand Management and Customer Service Distribution Planning Sales and Operations Planning Master Scheduling Measuring Schedule Performance
CPIM / Detailed Scheduling and Planning Determining Inventory Policies and Planning Inputs and Mechanics of the Detailed Material Planning Process Using MRP Outputs and Managing Projects Detailed Capacity Planning and Management Establishing Supplier Relationships Building Supplier Partnerships	CPIM / Execution and Control of Operations Operations Execution Scheduling and Authorization Control of Production – Push and Pull Systems Quality Control and Cost Control Management and Communication Continuous Improvement Design Network Principles and Techniques
CPIM / Strategic Management of Resources Developing the business strategy The global environment, and sustainability Operations strategy choices and financial measurements Aligning strategy with supply chain partners Infrastructure systems Change management and project management	
CSCP / Certified Supply Chain Professional Alignment of supply chain processes and capabilities with strategic business goals Organizational roles and infrastructures in the supply chain Material, information and financial flows Intra- and inter-organizational relationships Selection and leverage of technologies to enable effective process management	APICS Customer Focused Supply Chain Management Basic information for those interacting with supply chain professionals Increase comfort and confidence with SCM concepts. Learn basic terminology used in SCM and the ability to effectively communicate with SCM teams. Understand basic elements of SCM along with process improvement and communication. Ability to integrate in a team setting to support the SCM function
Distribution Requirements Planning Inventory replenishment strategies Inventory management methods Managing demand and forecasting techniques	Global Sourcing Workshop Understand the strategic importance of globalization Learn how to prepare for international procurement Evaluate potential markets in other countries Source global suppliers strategically Choose logistics partners correctly

2011 - 2012 APICS Fox Valley Board of Directors

Name	Company	Email
Phillip J. Kosik Jr., CPIM, CSCP President	Eden Stone	kosik@fvtc.edu
Jody L. Suess, CPIM, CIRM, CSCP Co-Executive VP & VP of Professional Development	SCA Tissue	jsuess@new.rr.com
David Rollins VP of Membership	NewPage Corporation	rollinsd21@gmail.com
Beth Westfahl, CPIM VP Secretary	Fox Valley Technical College	westfahl@fvtc.edu
Sue Schleis Co-Executive VP	Winnebago Home Builders Association	susan448@centurytel.net
Dr. Michael Godfrey, CFPIM, CIRM, CSCP VP Student Advisor	University of Wisconsin-Oshkosh	godfrey@uwosh.edu
Sherri Manion VP of Finance	AxleTech International	sherri.manion@axletech.com
Deb Schneider, Director-at-Large	Ariens Company	dschneider2@ariens.com
Director-at-Large	OPEN POSITION. If you are interested in serving please contact Phil Kosik for more information!	
Dave Mueller, CPIM, CIRM VP of Company Coordinators	Creative Converting, Inc.	dave.mueller@creativeconverting.com
VP of MIS	OPEN POSITION. If you are interested in serving please contact Phil Kosik for more information!	
Leah Stumpf VP of Marketing	Oshkosh Corporation	lstumpf@oshkoshcorp.com
Diane Radue VP of Communications	Saputo Cheese USA, Inc.	dradue@saputo.com
Ekaterina Zakharevich VP of Logistics	P&H Mining	zakhae31@uwosh.edu

CHAPTER MISSION STATEMENT:

The mission of the Fox Valley Chapter of APICS is to be the area's leading provider of quality learning and networking opportunities focusing on the management of resources in manufacturing and service industries.

**APICS Fox Valley Chapter
PO Box 3383
Oshkosh, WI 54903-3383**